



Service Rates

Field service rates are applied when an Encorp-employed service engineer is dispatched from any Encorp location. The service engineer will have power-control experience. Encorp currently has three classifications of service engineers: Expert Engineer, Application Engineer and Field Service Engineer.

Rates for all service engineer fieldwork are explained below.

Daily Rate: These rates apply to all or portions of an 8-hour workday that an engineer is dispatched from an Encorp office.

Field Service Engineer:	Domestic Rate:	\$ 850
	International Rate:	\$1,150
Application Engineer:	Domestic Rate:	\$ 950
	International Rate:	\$1,250
Expert Engineer:	Domestic Rate:	\$1,500
	International Rate:	\$1,850

Weekend and Holiday Rate: These rates apply to all or portions of an 8-hour workday that an engineer is dispatched from an Encorp office.

Field Service Engineer:	Domestic Rate:	\$1,100
	International Rate:	\$1,250
Application Engineer:	Domestic Rate:	\$1,250
	International Rate:	\$1,350
Expert Engineer:	Domestic Rate:	\$1,850
	International Rate:	\$1,950

Overtime Rate: These hourly rates are in addition to the daily rates described above when an engineer works beyond 8 hours in any given 24-hour period.

Field Service Engineer:	Domestic Rate:	\$ 160
	International Rate:	\$ 215
Application Engineer:	Domestic Rate:	\$ 200
	International Rate:	\$ 240
Expert Engineer:	Domestic Rate:	\$ 280
	International Rate:	\$ 350

In-house Direct Labor: Customer will be billed \$600 per day Domestic, \$900 per day International, for labor needed from an Encorp office.

Daily Living Expense: Encorp charges \$150 per day, or actual cost, whichever is greater, for domestic daily living expenses. This rate covers meals, lodging, telephone expenses, etc. International charges will be billed at \$300 per day, or actual cost, whichever is greater. Airfare and/or car travel will be billed at cost upon completion of the project, subject to the Administration Fee described below.

Additional Expenses: Customer will be billed for all time and expenses incurred in obtaining visas, work permits, safety classes or any other materials required in the location work is to be performed. Time required at training for site-specific work will be billed at the standard daily rate.

Administration Fee: All travel, meals, lodging and other expenses incurred are subject to a 5% administration fee.

Terms: Net 30

Purchase order required prior to services rendered. Rates are subject to change without notice. Domestic rates include United States, Canada and Mexico.

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