



pick your power.

Encorp corporate capabilities





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**“Encorp is one of the only total-solution providers in the emerging Power Technology industry...”**

Thank you for your interest in Encorp. As you will learn from the accompanying material, Encorp is a leading total solutions provider within the emerging Power Technology industry. Our objective is to deliver and integrate some of our industry's most advanced products, services and solutions, which collectively address the growing demand for dependable, on-site power systems. As society's reliance on the Internet and related digital technologies continues to expand — and the need for “clean” and more reliable power grows — the strain on this country's overworked utility grid only will increase. To address this dilemma, thousands of businesses are seeking alternatives or supplements to their traditional power resources and many of those businesses are turning to Encorp.

## corporate overview

Encorp is among the world's leading providers of products, services and solutions that address the growing demand for clean, reliable on-site power systems. The Company's power technology products include grid interconnection switchgear and energy-automation software. Encorp's products, in combination with the Company's engineering-services team, create dependable, on-site power solutions that can reduce the overall cost of energy for commercial and industrial customers operating in the digital economy.

Encorp's technology-neutral solutions simplify and automate the control of a wide variety of distributed power resources, such as engine-generator sets, microturbines, fuel cells, combined heat and power (CHP or cogeneration), and energy storage devices. These power resources have become critical components in the operation of any enterprise that demands high-quality reliable power at reasonable and predictable costs.

*Encorp strives to continually advance the technologies that provide control, communications, interconnection and aggregation of distributed power resources. Simply put, companies can pick their power with Encorp.*



Encorp's technology-neutral solutions simplify and automate the control of a wide variety of distributed power resources.

Encorp's core competencies

# speed & the gold



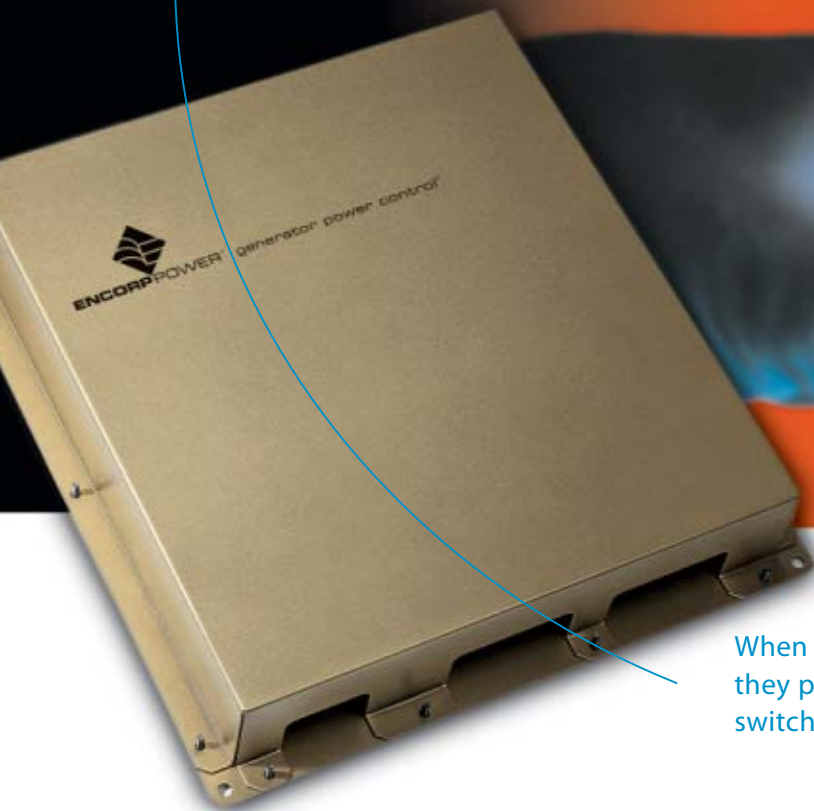
The digital economy is creating a new breed of power-thirsty companies — many of which are being left high and dry by traditional power resources. Fortunately, there's Encorp.

As one of the world's leading providers of advanced power-technology solutions, Encorp has established a new standard for speed and flexibility with its APS paralleling switchgear — a product ideal for customers who need quick delivery of a technical solution that is application specific and cost effective.

At the heart of every APS is Encorp's revolutionary "Gold Box," the Generator Power Control™ or GPC. As the industry's first truly integrated control system, the GPC integrates the functionality of several discrete electrical components into a single solid-state assembly.

Encorp has set a new standard for reducing control system design and production lead times. This "mass customization" feature means that each GPC can be quickly programmed to control virtually any power system, regardless of complexity.

# box



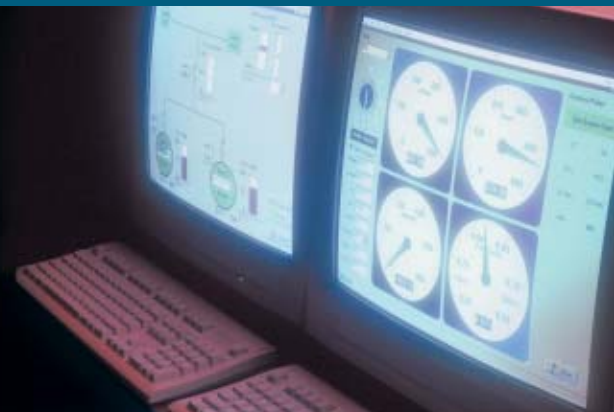
When power-thirsty companies need a boost, they pick their power with Encorp's paralleling switchgear and revolutionary Gold Box.

And, the Gold Box is rich with features. For instance, a remote-access option allows power managers to start and stop, meter and monitor, and automatically troubleshoot their generators — all from a remote location. With this kind of flexibility, customers can literally pick their power.

When the businesses of the “new economy” demand cutting-edge technology, superior technical support and rapid production turnaround, Encorp is tough to beat. While other manufacturers can take several months to design and produce their products, Encorp fabricates and installs its customized solutions in eight to 10 weeks — sometimes less.

# products & services

Encorp develops and markets services, software and hardware technology solutions for the communication, control and networking of distributed energy.



## Services

Encorp provides start-up services, customer training and 24-hour technical support to keep on-site power systems operating at peak efficiency. The Company complements this offering with several advanced services, including system design and remote monitoring as well as ongoing operation or management of the installed system.

- Project Development Services
- Expert Engineering Services
- Field Commissioning
- Technical Field Services
- Energy Management Center

## Software

Encorp's Windows®-based applications create a simple, user-friendly interface for those who need both local and remote monitoring and control capabilities. The Virtual Maintenance Monitor™ provides in-depth maintenance, test and troubleshooting functionality.

Complementing the VMM, the Virtual Power Plant™ allows users to remotely dispatch, aggregate and control multiple distributed energy assets. Combined, these two powerful applications significantly improve equipment availability while reducing the amount of travel for on-site service and maintenance required by traditional means.

- Virtual Power Plant™
- Virtual Maintenance Monitor™
- Family of Gateway Servers

## Hardware

Encorp's complete line of switchgear solutions – ideal for standby/critical power, cogeneration and peak shaving, feature Encorp's leading-edge Generator Power Control™(GPC) -- or Gold Box.

The GPC combines traditional control modules, protective relays and network communications capabilities into a single, microprocessor-based unit. This integrated, solid-state component dramatically reduces engineering and assembly time for paralleling switchgear applications, allowing production lead times that are significantly less than the industry standard.

- Generator Power Control™
- Utility Power Control™
- Meter Monitor Control™
- Automatic Paralleling Switch™
- Automatic Transfer Switch
- Digital Paralleling Switchgear

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